

# Business Transformation Case Study using SAP Business Planning and Consolidation



## Quick Facts

**Company:** REDACTED

**Industry:** Food Manufacturing

**Headquarters:** IL

**Revenue:** \$540 Million

**Employees:** 1,500

**Solution:** SAP Business Planning and Consolidation application (operational metrics, KPIs, and performance dashboards)

## Company Overview:

*<Redacted> engages in processing and marketing tree nuts and peanuts primarily in the United States. It offers raw and processed nuts, which includes peanuts, almonds, Brazil nuts, pecans, pistachios, filberts, cashews, English walnuts, black walnuts, pine nuts, and macadamia nuts.*

## Challenges and Opportunities

No existing system to properly capture and monitor production line performance.

Disparate data collected in excel reports – no centralized data storage.

## Objectives

Build application to store 20 standard metrics for production lines.

Display /Communicate results using dashboards integrated with BPC.

Effectively manage production lines based on results

## Implementation Highlights

Implemented Xcelsius dashboards with BPC statistical data (20 metrics)

New visibility into production line results.

Input schedules provide a data storage for manually driven metrics.

## Why SAP BPC

Unified, real-time web-based business performance management (BPM) solution

Currently used in Sales division for forecasting/reporting purposes

Utilizes powerful and familiar Microsoft technologies

Ability to pull data from unrelated systems

Integration with dashboard functionality

## Benefits

Streamlined business processes and improved the company's ability to view operational results compared to operating standards

Friendly interface, high end user adoption